



World History

The Prince and Leadership

Name: _____
Section: _____
Score: ____/5

Directions: Read the following excerpts from Niccolo Machiavelli's book *The Prince*, and answer the questions under each excerpt.

Niccolo Machiavelli, *The Prince*, 1532 (Excerpts)

Excerpt 1:

"Moreover, men are less careful how they offend him who makes himself loved than him who makes himself feared. For love is held by the tie of obligation, which, because men are a sorry breed, is broken on every whisper of private interest; but fear is bound by the apprehension of punishment which never relaxes its grasp."

1. Using information from the excerpt determine whether Machiavelli believes it is better to be feared or loved as a ruler. What part of the excerpt helped you determine this?

2. Do you believe it is better to be feared or loved as a ruler? Explain your reasoning.

Excerpt 2:

"For a man may very well be feared and yet not hated, and this will be the case so long as he does not meddle with the property or with the women of his citizens and subjects."

3. What advice does Machiavelli give to rulers in order to avoid being hated by their subjects?

4. What characteristics of a leader makes them hated (today or in the past)? Use your own ideas and come up with a list of three different characteristics and why they lead to hatred.